



*For immediate release*  
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## **Missouri State Highway Patrol Selects Niche Technology Inc.**

Missouri State Highway Patrol (MSHP) has announced that it will work with Winnipeg's Niche Technology Inc. on what is being called one of the most significant updates to Missouri's police agency in its history: a major IT systems modernization project. The project will see MSHP undertake five major system upgrades simultaneously, including implementation of Niche's Records Management System (RMS).

The contract with Missouri is equally historic for Niche, as Missouri is their first US customer.

"We are especially pleased with our selection by Missouri given that they looked at suppliers from coast to coast to coast," says John James, Director of Business Development for Niche. "Missouri is known as the "Show-Me" state, and MSHP staff's open and objective mindset led them to include consideration of how leading Canadian police agencies are making use of information in policing."

The four successful bidders for the upgrade, otherwise known as the "Missouri Criminal Justice Modernization Project" (MCJMP) are: Niche RMS; mobile client application Fatpot; Computer Aided Dispatch providers Xwave; and CPI - for the Computerized Criminal History system and a statewide message switch also known as the MULES network.

"Throughout the evaluation and bid process, we sought out systems that would not only serve the needs of the Patrol, but systems that brought value to the table for any public safety agency in the state that could benefit from our contract," says Major Bob Bloomberg of Missouri's Technical Services Bureau. "We have selected products that are in use today, working in a variety of environments and agencies, which have already proven their value to law enforcement."

Missouri specifically sought "commercial off the shelf" products so that participants in the statewide upgrade could be confident they would be appropriate for each agency without a great deal of customization.

The combined upgrade will bring a wide variety of benefits. According to Bloomberg, "Any one of these upgrades would represent a major step forward for our agency. To be able to do all of them at once represents a real opportunity for the vendors to work together in the rollout, and minimize any interoperability issues before we go live with the systems."

A wide variety of Patrol employees were involved in the evaluation and selection of the new systems, as were representatives from the State's other DPS agencies, including the Water Patrol and Capitol Police. The State's Office of Administration also assisted in the search for products that best met the Patrol's needs.



The successful bidders, including Niche Technology Inc., expect to work closely with the Patrol's implementation committees and each other during the implementation and rollout phases of the MSHP project. Niche's Donna Cordick is the project manager.

### **About Niche Technology and Niche RMS**

Niche Technology is a privately owned Canadian company specializing in law enforcement software. The Niche Records Management System (Niche RMS) is currently used by over 75,000 sworn officers in 26 agencies worldwide. Niche's commercial-off-the-shelf solution (COTS) streamlines all aspects of operational policing, providing effective and efficient solutions for law enforcement agencies. The Niche RMS is currently used by over 50% of all Canadian police officers, including Canada's federal police agency the Royal Canadian Mounted Police (RCMP); nearly 25% of all UK police officers including the Police Service of Northern Ireland; and 9,800 officers in Australia's Queensland Police Service. The number of users in Australia will increase to around 20,000 once the system has been fully implemented in Victoria.

For interviews with Niche Technology and John James, please contact Paul Sullivan of Sullivan Media at 1-604-685-4742.